#### Summer 2020 Newsletter





Downtown Middlebury will be closed to cars from July 13th - September 21st. Downtown business will still be open for pedestrians. Please follow Social Distancing and Mask Regulations

#### Hi

Please take a moment and enjoy our Summer 2020 Newsletter. In this edition, we've gathered some non-COVID updates and news, including ACEDC's newly created <u>Apprentice Bookkeeper</u> Position, and our upcoming <u>webinar</u> on leveraging employee ownership as a business recovery strategy.

Enjoy, ACEDC

## From the desk of the Executive Director

As we approach mid-Summer, sweating under our face masks, ACEDC has gathered some non-COVID business news for you. Since the Stay Home, Stay Safe announcement in March, we have sent you 35 COVID-19 updates with information on business resources and re-opening guidelines. We will continue to provide periodic COVID updates and continually add to and update our COVID Business and Community Resource webpage, but we thought for this newsletter we would offer some non-COVID news.

With all the debate and controversy occurring, on top of a health crisis, the COVID-related stories we have included highlight how area businesses have stepped up to help during the crisis. They have made masks or donated materials, converted alcohol into hand sanitizer, donated food to first responders, and offered their outdoor seating space to a neighboring restaurant. Amid the chaos, our community has come together to ensure we will weather this storm together and emerge stronger.

Remember to stay safe while you SUPPORT LOCAL and SHOP LOCAL!

Thank You, *Fred Kenney* 



## **ACEDC Updates**

### **ACEDC Apprentice Bookkeeper**

We're hiring an Apprentice Bookkeeper! Successful candidates will possess a basic knowledge of QuickBooks and bookkeeping principals and have a desire to increase their skill to the level of working confidently and independently in QuickBooks-based small business accounting.



This temporary position has been

developed as part of an Apprenticeship program that includes structured on-the-job-training; instruction; rewards for skills gains; and acquisition of an industry credential. This includes training and close supervision of bookkeeper functions in order to give an interested individual comprehensive bookkeeper training in a QuickBooks Desktop environment *for approximately one year* and then assistance in finding suitable employment as a bookkeeper in Addison County.

The successful candidate is expected to complete the QuickBooks Desktop Users Certification within 120 days of employment. The costs of training materials and the Certification exam will be paid by ACEDC.

Learn More

## **Regional Priority Project List**

ACEDC is working with our regional partners to build a Regional Priority Project list for Addison County. The goal is to help us match projects with potential funding sources and inform policy-makers and funders of funding priorities for our region. If you have a project seeking funding or support from local, regional, state or federal sources, please complete this <u>project form</u> and email it in word format to <u>Fred Kenney</u>. Once you submit your form, it will automatically be added to the list, which will then be scored and prioritized. The list will be continually updated so submit or update your project at any time. If the details of the project change or you need to update your form, you can edit the information and resubmit the form. Any private or public entity or partnership can submit a project. The project should have an impact on, or a benefit to, a municipality or the region. If your project is still in the development phase, has not identified, sought, or obtained some funding, and is not "shovel-ready" or ready to launch, it can be submitted, but it will receive lower priority rating. As the project develops over time, it can move up in priority.

Contact Fred Kenney with any questions (<u>fkenney@addisoncountyedc.org</u>)

### **ACEDC Partners: Addison County Climate and Energy Guide**

Acorn Renewable Energy Coop and the Climate Economy Action Center of Addison County have teamed up to create a climate and energy guide for our region. If your business or organization is working in a field that is helping our community transition to clean energy, create resilient ecological and economic systems and/or promote a healthy climate, please submit a listing for the Champlain Valley Climate and Energy Guide. Create your listing <a href="here">here</a>. For more information or if you have any questions about your Directory listing or the Guide, you may send an email to Susan Smiley at <a href="mailto:susan.smiley46@gmail.com">susan.smiley46@gmail.com</a> or call her at (802) 388-6601.

#### Welcome to our newest members

Agricola Meats is a small diversified Italian farm in Panton, VT run by Alessandra (Ale) and Stefano (Steu). They specialize in raising and preparing gourmet meats and are particularly known for their pork. They raise Icelandic sheep, ducks and heritage chickens, for both eggs and meat, and are now producing salame and Italian varieties of vegetables and herbs. Their animals are lovingly









raised on verdant pasture and they strive to farm in connection with our local ecosystem.

Since 1985 <u>Multy Builders, LLC</u> has been serving the Addison County and Central Vermont area and are highly respected for their complete contracting services. Their services include custom new home construction, general contracting, renovations and additions, foundations and excavation work, design, and planning.

In 1985 Steve and Robin Jackson opened a country store in Middlebury and focused on marketing Vermont homemade products. Before long they were selling more of their fudge than maple syrup. In 1996 they closed the store to focus solely on the fudge business. Over the years their market has grown but their fudge has remained absolutely the same: soft,

creamy and utterly phenomenal tasting. They are dedicated to providing fast, affordable and quite literally, the most <u>Phenomenal Fudge</u> you've ever had.

Created by Victoria Hovde, <u>Traditional Acupuncture & Esogetic Medicine</u> seeks to to assist a person's transformation by identifying the core of the disharmony and reestablishing the sacred relationship to the self.

#### Our Members in the News



WhistlePig Whiskey Solar Array across the distiller's warehouse building and bottling plant Courtesy of Andrew Braden, WhistlePig

- Same Sun of Vermont brings solar to WhistlePig Whiskey
- This Distillery Is Turning Stale Beer Into a New Line of Whiskies
- <u>Crowd Blending Experiment Results in WhistlePig HomeStock Whiskey</u>
- <u>Lake Champlain Maritime Museum Season Update</u>
- GMP has app to let customers support small biz and nonprofits
- This Vermont Distillery Is Now Making Hand Sanitizer | Outside Online
- Local businesses are making hand sanitizer for Porter Hospital
- Collins Aerospace sets up US Navy with digital night vision system
- Collins Aerospace snags \$15.1M contract for military aircraft work
- Air Force issues 28 contracts worth up to nearly \$1 billion each for ABMS
- <u>United Technologies and Raytheon</u> <u>merger complete</u>



Collins Aerospace Systems new digital Enhanced Visual
Acuity (EVA) system



Theatre Department seamstresses have been making masks since mid-March. (Middlebury Theatre Department & Middlebury Campus )

- The Sew must go on
- Middlebury College History Dept. debuts History of Science, Medicine, and Technology
- <u>Middlebury College Students Create Website for 3000 Year Old Assyrian</u> Panels
- <u>Vermont Integrated Architecture</u>, P.C. offers Free Consultations
- A Beer Lover's Nightmare: They're Dumping Draft Brew
- I tried storing my food with Bee's Wrap and now I want to wrap everything in beeswax
- Bee's Wrap donating materials to help make face masks



Lee Dowgiewicz President and CEO, Co-operative Insurance Companies

- <u>Co-operative Insurance names Lee</u> <u>Dowgiewicz President and CEO</u>
- Hundreds of #vt care packages full of @cabotcheese shipping today to individual (& unsuspecting) #COVID19 #FirstResponders. Nice!
- The CEO of Cabot Creamery on Beating Sustainability Benchmarks
- <u>Basin Harbor Resort details on Reopening</u>

# **Community Business News**

• <u>UVM Scientists</u>, <u>Engineers Team Up to Create 'Vermontilator'</u>

- <u>LaunchVT, Generator and VtSBDC Team</u>
   <u>Up to Support Student Entrepreneurs</u>
- MCTV to offer 'virtual' Festival on-the-Green
- PMC Auxiliary donates \$50,000 to Porter



UVM engineer Carl Silver pictured with the
'Vermontilator'
COURTESY OF IAN THOMAS JANSENLONNQUIST

#### **Business Resources**

#### **Community Event**

8/4 Leveraging Employee Ownership as a Small Business Recovery Strategy

#### **Employment Opportunities**

- Multiple Job Opportunities Middlebury Natural Foods Co-op
- <u>Designer/Architect</u> Vermont Integrated Architecture
- Chief Sales and Marketing Officer Aqua ViTea
- Apprentice Bookkeeper ACEDC
- Materials Handler and Production Vermont Coffee Company
- <u>Hospitality</u> WhistlePig Whiskey
- The Vermont Department of Labor, Middlebury Office, is planning a virtual hiring event in August and a Job and Career Fair this fall. Any employers that are hiring and would like to participate in either event, please contact Michelle Thompson: <a href="Michelle.thompson@vermont.gov">Michelle.thompson@vermont.gov</a> or (802) 382-4029 or Kim Collins: <a href="Michelle.thompson@vermont.gov">Kim.Collins@vermont.gov</a> or (802) 388-4921.

## **Available non- COVID Funding**

- Building Communities Grant
- Vermont Department of Environmental Conservation Brownfields Funding

# Highlighted Partner: Vermont Employee Ownership Center



The Vermont Employee Ownership Center is a statewide non-profit whose mission is to promote and foster employee ownership in order to broaden capital ownership, deepen employee participation, retain jobs, increase living standards for working families, and stabilize communities. We provide information and resources to owners interested in selling their business to their employees, employee groups interested in purchasing a business, and entrepreneurs who wish to start up a

company with broadly shared ownership.

#### **Upcoming VEOC Events**

8/4 <u>Leveraging Employee Ownership as a Small Business Recovery Strategy</u>

8/18 18th Annual Vermont Employee Ownership Conference!

Our Resources

Services

Membership

Employment Opportunities

Local Properties

Events



(802) 388 - 7953 <u>Email</u> Website





ACEDC activities are made possible, in part, by a grant from the State of Vermont through the Agency of Commerce and Community Development. Loan programs are made possible by USDA/Rural Development. ACEDC is an equal opportunity service provider and lender, with all services and funds available on a non-discriminatory basis.